

#### **Publication**

This document was produced in 2019. The data used in the tables and charts is the latest available at the time of publishing. Data sources are included for all the charts. We have detailed what we believe to be an accurate snapshot of the current market.



04

Location Overview 05

Supply Analysis 06

Rental Rates 07

Sales Prices

80

Rental Rates Analysis 09

Sales Prices Analysis 10

Studio Apartment Analysis 11

One Bedroom Apartment Analysis

12

Two Bedroom Analysis 13

Two Bedroom Analysis 14

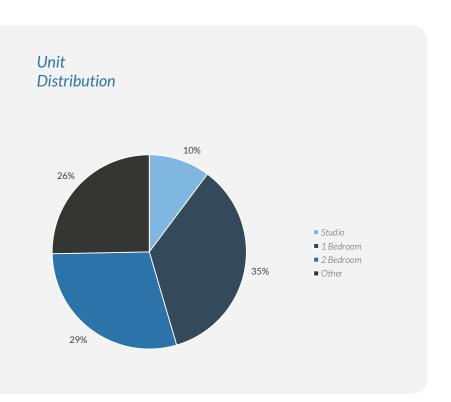
Two Bedroom Analysis

## JUMEIRAH LAKE TOWERS LOCATION OVERVIEW

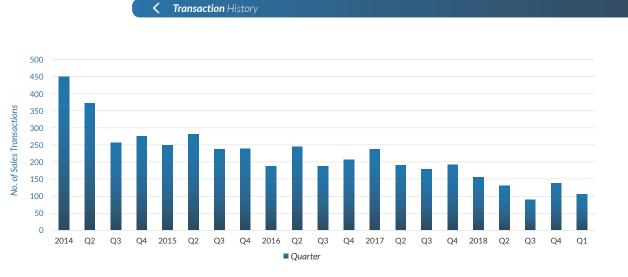
This report analyses studio, one, and two-bedroom unit typologies within the secondary residential market, through this publication we assess the performance of the sales and rental market and aim to highlight any key trends.

Signs of stabilisation are imminent as rental compression compared to Q4 reduced to only 2 percent. Two-bedroom units performed the best with only a 1.16 percent softening, one-bedroom and studio units followed closely with a 2 and 4 percent decrease respectively on Q4. In comparison to the same period last year JLT has seen average rental compression of 11 percent.

In the sales market Jumeirah Lake Towers saw compression throughout Q1 with the three typologies softening an average of 4.07 percent compared to Q4, a rate that has slowly reduced throughout 2018 which can give investors confidence that stabilisation within the market is imminent for 2019. One-bedroom apartments remained the most consistent in comparison to Q4 with only a -1.66 percent adjustment. Compared to Q1 2018 JLT witnessed a 16 percent softening throughout the three typologies with studio apartments taking the biggest change of -19.17 percent.







## SUPPLY ANALYSIS







BUILDING NAME	STUDIO		1 BEDROOM		2 BEDROOM	
	From	То	From	То	From	То
Al Waleed Paradise	24	27	19	28	20	24
Arch Tower	28	33	16	24	21	23
Armada Tower 1	25	28	22	24		
Gold Crest Executive	29	36	20	32		
Goldcrest Views V1	26	31	22	30	17	21
Goldcrest Views V2	26	40	20	27	16	26
Green Lakes Towers S1*			21	25	17	21
Green Lakes Towers S2*			21	26	19	24
Green Lakes Towers S3*			21	25	20	22
Lake Point Tower			15	22	16	18
Lake Shore Tower			17	24	16	20
Lake Terrace	25	28	22	29	18	22
Lake View	25	30	16	23	16	18
Madina Tower*			19	22	16	17
O2 Tower			19	30	16	19
Saba 2	26	30	21	29	19	24
Saba 3	27	33	22	26	19	23
V3			21	25	20	26
X1 Bay	25	32	19	27	16	23

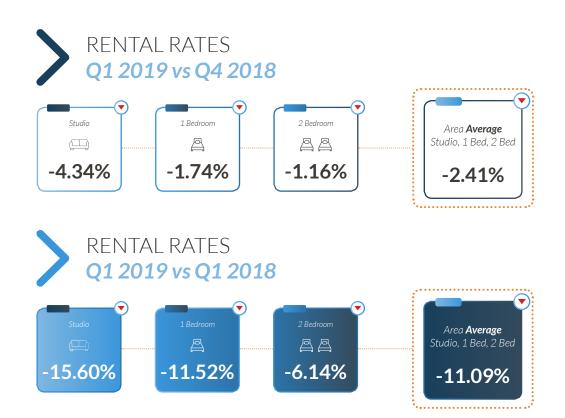
## Sales Prices USD/sq.ft



BUILDING NAME	STUDIO		1 BEDROOM		2 BEDROOM	
	From	То	From	То	From	То
Al Waleed Paradise	282	384	271	282	260	285
Arch Tower	392	419	205	282	216	288
Armada Tower 1			279	290		
Gold Crest Executive	356	404	308	375		
Goldcrest Views V1	388	391	268	329	263	288
Goldcrest Views V2	386	434	286	320	271	329
Green Lakes Towers S1*			322	338	277	301
Green Lakes Towers S2*			301	329	274	301
Green Lakes Towers S3*			290	328	271	299
Lake Point Tower			192	274	192	233
Lake Shore Tower			247	329	230	296
Lake Terrace	332	410	301	362	238	274
Lake View	301	329	268	331	247	274
Madina Tower*			266	305	240	274
O2 Tower			268	304	247	310
Saba 2	337	384	290	346	274	311
Saba 3	323	367	290	329	271	304
V3*			270	321	219	285
X1 Bay	325	329	247	311	219	273

### **RENTAL RATES**

### Analysis



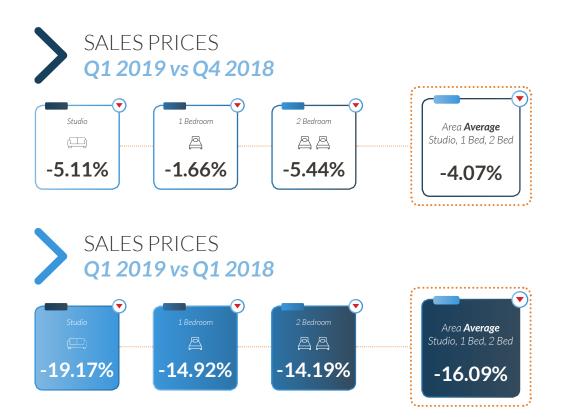




\*Source: REIDIN, Dubai Land Department

### **SALES PRICES**

### Analysis







Source: REIDIN, Dubai Land Department





Q1 **Sales** Transactions Based on Ready Properties

22

SALES PRICES
Alternative Units USD / Sq.ft

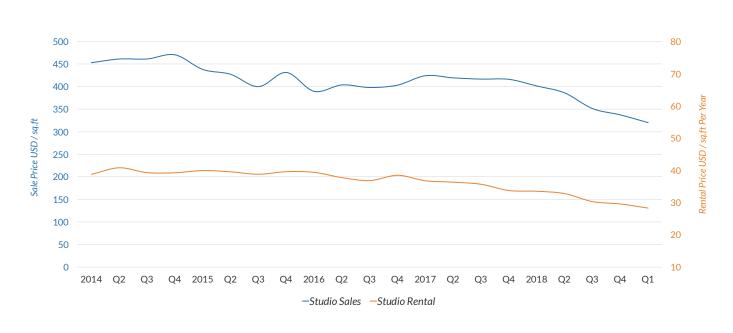
Affordable Mid to High End High to Luxury

232 - 298

298 - 396

396 - 495

Sales Prices & Rental Rate



# ONE-BEDROOM APARTMENTS Unit Type Analysis



Q1 **Sales** Transactions Based on Ready Properties

44

SALES PRICES
Alternative Units USD / Sq.ft

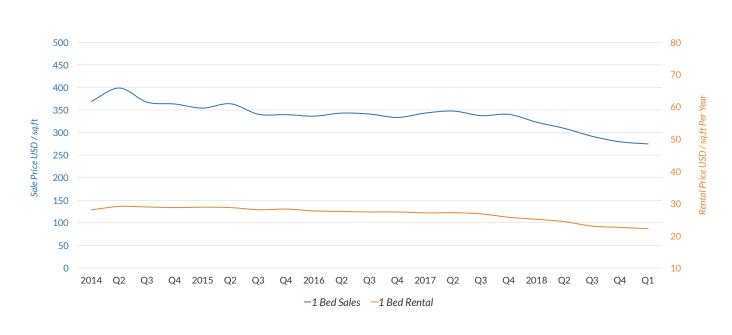
Affordable Mid to High End High to Luxury

146 - 242

242 - 318

318 - 548

– Sales Prices & Rental Rate







Q1 Sales Transactions Based on Ready Properties

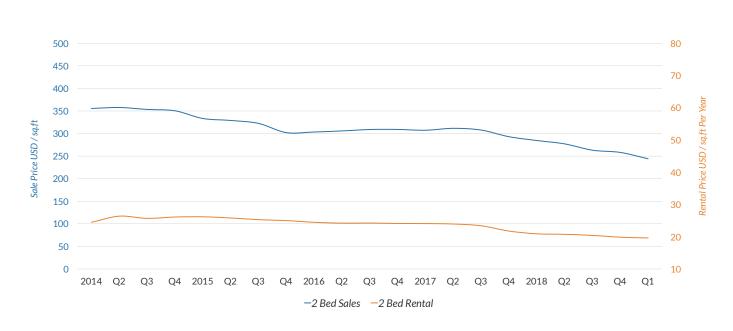
36

SALES PRICES
Alternative Units USD / Sq.ft

Affordable Mid to High End High to Luxury

166 - 224 224 - 341 341 - 613

Sales Prices & Rental Rates >



## **ABOUT US**

Dubai asset management is High Yield Advisors' passion, helping our clients to build profitable growth is the core of our business. We offer a unique set of services where we generate innovative and tailor-made real estate investments portfolios to meet each of our clients' individual needs and risk profile.

With a cumulative 50 years of wealth management experience of which 20 years have been in the UAE, our team has a true understanding and a real capability to select the best investment opportunities.

We have revolutionized the way we build real estate investment portfolios for our clients with the development and application of an advanced mathematical algorithm, the matrix runs over 1.3 million simulations for the selection and acquisition of the most profitable and risk-controlled real estate for our clients' portfolios.

This report is for general informative purpose only. It may not be published, reproduced or quoted in part or in whole, nor may it be used as a basis for any contract, prospectus, agreement or other document without prior consent. Whilst every effort has been made to ensure its accuracy, High Yield Advisors accepts no liability whatsoever for any direct of consequential loss arising from its use. The content is strictly copyright and reproduction of the whole or part of this document is prohibited without the written consent from High Yield Advisors team. © High Yield Advisors.



**Patrick Parmeggiani**Founder
patrick@highyieldadvisors.com



Marcello Arcangeli
Founder
marcello@highyieldadvisors.com



**Giovanni Caradonna**Partner
giovanni@highyieldadvisors.com



**Tom Fawcett** *Marketing Manager*marketing@highyieldadvisors.com



Jlenia Dominici Financial Analyst & Research sales@highyieldadvisors.com

"We build a unique investment experience by producing profitable growth and peace of mind."

#### Contact

+971 4 368 21 68

www.highvieldadvisors.com

info@highvieldadvisors.com

#### Location

Office P4-23 Marina Terrace Dubai Marina Dubai UAE

#### Connect



@highyieldadvisors



DISCLAIMER: The information contained in this report has been obtained from and is based upon sources that High Yield Advisors believes to be reliable; however, no warranty or representation, expressed or implied, is made to the accuracy or completeness of the information contained herein, and same is submitted subject to errors, omissions, change of price, rental or other conditions, withdrawal without notice, and to any special listing conditions imposed by our principals. High Yield Advisors will not be held responsible for any third-party contributions. All opinions and estimates included in this report constitute High Yield Advisors judgment, as of the date of this report and are subject to change without notice. Figures contained in this report are derived from a number of locations highlighted in this report (Reidln) and therefore represent a snapshot of the UAE market. High Yield Advisors is a trademark owned by Your Place Real Estate Brokers - Brokers -