

#### **Publication**

This document was produced in 2018. The data used in the tables and charts is the latest available at the time of publishing. Data sources are included for all the charts. We have detailed what we believe to be an accurate snapshot of the current market.



04

Location Overview 05

Supply Analysis 06

Rental Rates 07

Sales Prices

80

Rental Rates Analysis 09

Sales Prices Analysis 10

Studio Apartment Analysis 11

One Bedroom Apartment Analysis

12

Two Bedroom Analysis 13

Two Bedroom Analysis 14

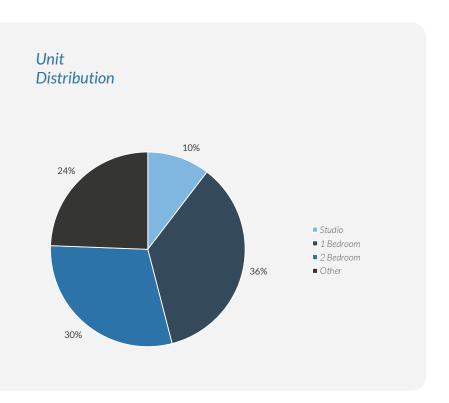
Two Bedroom Analysis

## JUMEIRAH LAKE TOWERS LOCATION OVERVIEW

This report analyses studio, one, and two-bedroom unit typologies within the secondary residential market, through this publication we assess the performance of the sales and rental market and aim to highlight any key trends.

Signs of stabilisation are imminent as rental compression compared to Q3 is reduced to only 2 percent. One-bedroom units performed the best with only a 1.71 percent softening, studio and one-bedroom units followed closely with a 2 percent decrease on Q3. In comparison to the same period last year JLT has seen average rental compression of 11 percent.

In the sales market Jumeirah Lake Towers saw compression throughout Q4 with the three typologies softening an average of 3.34 percent compared to Q3, a rate that has slowly reduced throughout 2018 which can give investors confidence that stabilisation within the market is imminent. Two-bedroom apartments remained the most consistent in comparison to Q3 with only a -1.87 percent adjustment. Compared to Q4 2017 JLT witnessed a 16 percent softening throughout the three typologies with studio apartments taking the biggest change of -18.9 percent.







## SUPPLY ANALYSIS







BUILDING NAME	STUDIO		1 BEDROOM		2 BEDROOM	
	From	То	From	То	From	То
Al Waleed Paradise	21	27	17	27	17	19
Arch Tower	22	38	16	27	19	22
Armada Tower 1	28	33	16	26	17	24
Gold Crest Executive*	27	39	22	30		
Goldcrest Views V1	26	33	19	27	17	27
Goldcrest Views V2	26	45	18	24	16	27
Green Lakes Towers S1*			18	26	18	24
Green Lakes Towers S2*			21	28	20	22
Green Lakes Towers S3*			20	26	20	22
Lake Point Tower			15	21	17	21
Lake Shore Tower	28	28	18	23	16	23
Lake Terrace	24	33	19	32	19	22
Lake View	22	43	14	27	15	22
Madina Tower*	20	24	21	24	15	18
O2 Tower	26	30	20	29	20	28
Saba 2	24	32	22	29	20	28
Saba 3	26	33	23	27	22	24
V3*			21	25	18	24
X1 Bay	24	38	17	26	16	21

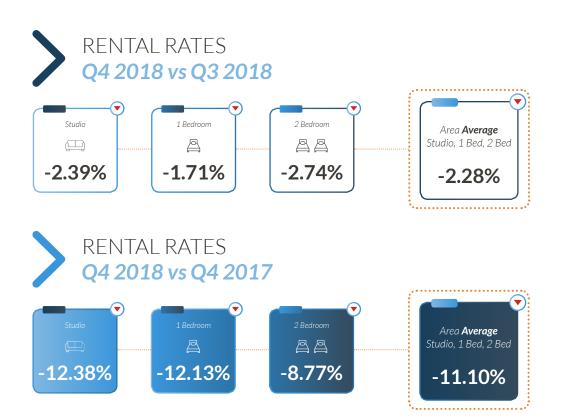
## Sales Prices USD/sq.ft



BUILDING NAME	STUDIO		1 BEDROOM		2 BEDROOM	
	From	То	From	То	From	То
Al Waleed Paradise	388	388	281	329	247	315
Arch Tower	391	434	200	312	225	298
Armada Tower 1	311	341	272	322		
Gold Crest Executive	382	493	308	407		
Goldcrest Views V1	355	444	284	332	260	324
Goldcrest Views V2	352	451	282	344		
Green Lakes Towers S1*			280	352	269	326
Green Lakes Towers S2*			319	372	277	326
Green Lakes Towers S3*			275	339	281	343
Lake Point Tower*			195	274	194	243
Lake Shore Tower*			241	342	211	299
Lake Terrace	329	438	312	400	222	307
Lake View	346	431	219	370	219	290
Madina Tower*			228	318	221	280
O2 Tower	377	377	225	364	253	361
Saba 2	333	385	318	347	263	298
Saba 3	384	456	298	384	279	323
V3*			277	331	216	292
X1 Bay*			241	357	200	274

### **RENTAL RATES**

### Analysis



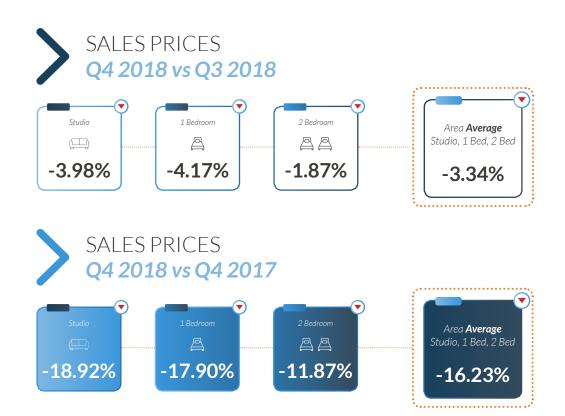




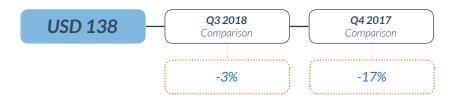
\*Source: REIDIN, Dubai Land Department

### **SALES PRICES**

### Analysis







\*Source: REIDIN, Dubai Land Department

9





Q4 **Sales** Transactions Based on Ready Properties

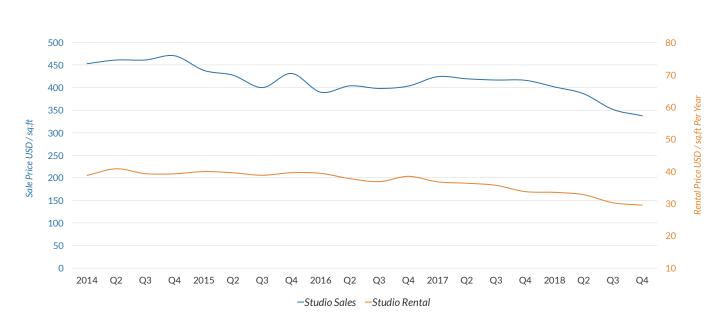
26

SALES PRICES
Alternative Units USD / Sq.ft

Affordable Mid to High End High to Luxury

797 - 1157 1157 1517 1517

– Sales Prices & Rental Rate



# ONE-BEDROOM APARTMENTS Unit Type Analysis



Q4 **Sales** Transactions Based on Ready Properties

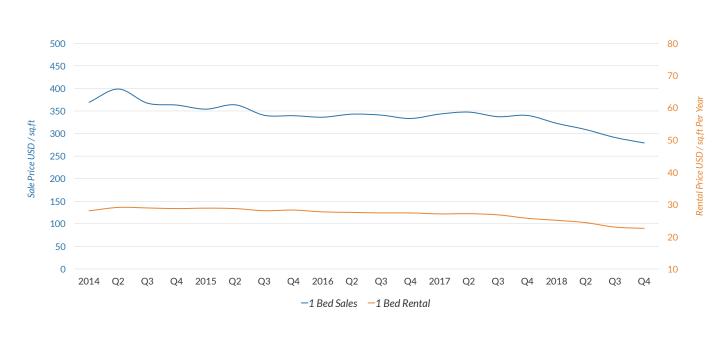
**E** 57

SALES PRICES
Alternative Units USD / Sq.ft

Affordable Mid to High End High to Luxury

643 - 953 953 - 1325 1325 1325 - 2007

– Sales Prices & Rental Rate







Q4 **Sales** Transactions Based on Ready Properties

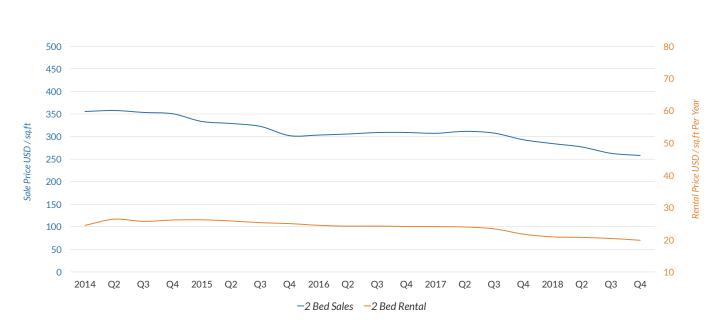
41

SALES PRICES
Alternative Units USD / Sq.ft

Affordable Mid to High End High to Luxury

671 - 915 915 - 1281 1281 - 1952

Sales Prices & Rental Rates >



## **ABOUT US**

Dubai asset management is High Yield Advisors' passion, helping our clients to build profitable growth is the core of our business. We offer a unique set of services where we generate innovative and tailor-made real estate investments portfolios to meet each of our clients' individual needs and risk profile.

With a cumulative 50 years of wealth management experience of which 20 years have been in the UAE, our team has a true understanding and a real capability to select the best investment opportunities.

We have revolutionized the way we build real estate investment portfolios for our clients with the development and application of an advanced mathematical algorithm, the matrix runs over 1.3 million simulations for the selection and acquisition of the most profitable and risk-controlled real estate for our clients' portfolios.

This report is for general informative purpose only. It may not be published, reproduced or quoted in part or in whole, nor may it be used as a basis for any contract, prospectus, agreement or other document without prior consent. Whilst every effort has been made to ensure its accuracy, High Yield Advisors accepts no liability whatsoever for any direct of consequential loss arising from its use. The content is strictly copyright and reproduction of the whole or part of this document is prohibited without the written consent from High Yield Advisors team. © High Yield Advisors.



**Patrick Parmeggiani**Founder
patrick@highyieldadvisors.com



Marcello Arcangeli
Founder
marcello@highyieldadvisors.com



**Giovanni Caradonna** *Partner*giovanni@highyieldadvisors.com



**Tom Fawcett** *Marketing Manager*marketing@highyieldadvisors.com



Jlenia Dominici Financial Analyst & Research sales@highyieldadvisors.com

"We build a unique investment experience by producing profitable growth and peace of mind."

#### Contact

+971 4 368 21 68

www.highvieldadvisors.com

info@highvieldadvisors.com

#### Location

Office P4-23 Marina Terrace Dubai Marina Dubai UAE

#### Connect



@highyieldadvisors



DISCLAIMER: The information contained in this report has been obtained from and is based upon sources that High Yield Advisors believes to be reliable; however, no warranty or representation, expressed or implied, is made to the accuracy or completeness of the information contained herein, and same is submitted subject to errors, omissions, change of price, rental or other conditions, withdrawal without notice, and to any special listing conditions imposed by our principals. High Yield Advisors will not be held responsible for any third-party contributions. All opinions and estimates included in this report constitute High Yield Advisors judgment, as of the date of this report and are subject to change without notice. Figures contained in this report are derived from a number of locations highlighted in this report (Reidln) and therefore represent a snapshot of the UAE market. High Yield Advisors is a trademark owned by Your Place Real Estate Brokers - Brokers -